

PaperCut MF Opportunity Survey

Please complete this form and send to sales@ecoprintq.com and include your Channel Manager.

Reseller Information	
Reseller Office Name	
Reseller Name	
Reseller Phone	
Reseller Email	

End User Information	
Org. Name	
Contact	
Address	
City/State	
Phone	
Email	
Website	

Organization Type			
Educational <input type="checkbox"/>	Commercial <input type="checkbox"/>	Professional <input type="checkbox"/>	OTHER
• K – 12	• SMB	• Legal	Gov <input type="checkbox"/>
• Higher Education	• Enterprise	• Architect	Non Prof <input type="checkbox"/>
			Other: _____

Brand	Model	Qty
<i>(Unsure of PaperCut compatibility? Search supported devices & requirements here)</i>		

Project Requirements

Question		
Will the Customer need Site Servers for multiple locations?	<input type="checkbox"/> Yes <input type="checkbox"/> No	Qty
Is a stand alone Print Release Station License required to release prints?	<input type="checkbox"/> Yes <input type="checkbox"/> No	Qty

Hardware		
Will "Find Me" Printing and Secure Print Release be required on single function printers?	<input type="checkbox"/> Yes <input type="checkbox"/> No	Total needed:
Will card readers be required for both copiers (MFD) and single function printers?	<input type="checkbox"/> MFD <input type="checkbox"/> Printers <input type="checkbox"/> Both	
Does the customer currently use ID badges or key fobs?	<input type="checkbox"/> Yes <input type="checkbox"/> No	

Hardware (Continued)		
Device Authentication Methods	<input type="checkbox"/> Username and Password <input type="checkbox"/> ID Number <input type="checkbox"/> Card Authentication <input type="checkbox"/> None	If Card Authentication is selected, you must fill out the next two sections
Card Authentication	<input type="checkbox"/> Proximity <ul style="list-style-type: none"> <input type="checkbox"/> HID Prox <input type="checkbox"/> HID iClass <input type="checkbox"/> Mifare <input type="checkbox"/> Other <hr/> <input type="checkbox"/> Magnetic Swipe <ul style="list-style-type: none"> <input type="checkbox"/> Track # <hr/> <input type="checkbox"/> Bar Code	<p>Questions about Card Readers</p> <p>Please provide a sample card to properly configure card readers. Contact your Sales Representative for additional information.</p>
Source of Card ID Number	<input type="checkbox"/> Self-Association <input type="checkbox"/> Directory Services <input type="checkbox"/> External Database <input type="checkbox"/> Batch Import <input type="checkbox"/> Auto-Generate	Active Directory/ LDAP External Lookup Batch Import and Update Automatic Card/ID Generation
Does the customer intend to print with mobile devices?	<input type="checkbox"/> BYOD / Mobility Print <input type="checkbox"/> iPads <input type="checkbox"/> Chromebooks <input type="checkbox"/> other? <input type="checkbox"/> other? Name <hr/>	
Will a standalone Print Release Station (PRS) such as the ecoTouch required to release prints?	<input type="checkbox"/> Yes <input type="checkbox"/> No	Qty

M&S (Maintenance & Support)		
Indicate the M&S term required for this end user (1 to 5 years of support -1 year is mandatory):	<input type="checkbox"/> 1 year (mandatory) <input type="checkbox"/> 2 years <input type="checkbox"/> 3 years <input type="checkbox"/> 4 years <input type="checkbox"/> 5 years	

Question	Requirements	Notes
Who will complete the software installation and configuration?	<input type="checkbox"/> Customer <input type="checkbox"/> Professional Services <input type="checkbox"/> Reseller	

Higher Education (Skip this section if this is a non-education opportunity)

Question	Requirements	Notes
Does the institution require integration with a Campus Card Billing System?	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Existing	If existing or Yes, please state the name of billing software:
Does the institution require a payment gateway to a cloud-based credit card payment processing service such as Pay Pal or Authorize.net?	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Existing	If existing or Yes, please state the name of the software:
Does the institution require a vending solution for the library such as a Pay Station or PaperCut Value Loader?	<input type="checkbox"/> Yes <input type="checkbox"/> No If yes, please describe needs:	

Legal, Accounting or Architecture Firms using "Charge Back" Scenarios (Skip this if Education or Commercial opportunity)

PaperCut App Server Information		
Does the Customer require the need to export billing data into a Practice Management Billing System??	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Existing	If existing or Yes, please state the name of the software:

Program and Notes

Question	Requirements	Notes
Available Programs	<input type="checkbox"/> SMB Bundle <input type="checkbox"/> Competitive Software* <input type="checkbox"/> Embedded Exchange**	
<p>* Proof must be supplied in order to qualify for these discounts. A screen shot of competitive software must be attached to this form at time of request.</p> <p>** For embedded exchange, provide brand and quantity of MFD being replaced.</p>		
Notes:		