

PaperCut MF Opportunity Survey

Please complete this form and send to sales@ecoprintq.com and include your Channel Manager.

Reseller Office Name Reseller Name Reseller Name Reseller Phone Reseller Email Contact	Reseller Information			End User 1	Informat	ion		
Reseller Name Reseller Name Reseller Phone Reseller Email					Informat	.1011		
Reseller Name Reseller Phone Reseller Email Reselle								
Reseller Phone Reseller Email City/State Phone								
Reseller Email Professional								
Commercial Professional OTHER								
Organization Type Educational Commercial Professional OTHER • K − 12 • SMB • Legal Gov □ • Higher Education • Enterprise • Architect Non Prof □ Other: □ Other: □ Brand Model Qty (Unsure of PaperCut compatibility? Search supported devices & requirements here:) Project Requirements Question Will the Customer need Site Servers for multiple locations? □ Yes Qty □ No □ No □ No □ Yes Qty Hardware Will "Find Me" Printing and Secure Print Release be required on single function printers? □ Yes Total needed: Will Card readers be required for both copiers (MFD) and single function printers? □ MFD Does the customer currently use ID □ Yes	Reseller Ettidii							
Organization Type Educational								
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Hardware (Continued)				
Device Authentication Methods	☐ Username ☐ ID Numbe ☐ Card Auth ☐ None	<u>- </u>	If Card Authentication is selected, you must fill out the next two sections	
Card Authentication	□ Proximity ○ HID Prox ○ HID iClass ○ Mifare ○ Other □ Magnetic Swipe ○ Track #		Questions about Card Readers Please provide a sample card to properly configure card readers. Contact your Sales Representative for additional information.	
Source of Card ID Number	☐ Self-Association ☐ Directory Services ☐ External Database ☐ Batch Import ☐ Auto-Generate		Active Directory/ LDAP External Lookup Batch Import and Update Automatic Card/ID Generation	
Does the customer intend to print with mobile devices?	☐ BYOD / Mobility Print ☐iPads ☐ Chromebooks ☐ other? ☐ other? Name			
Will a standalone Print Release Station (PRS) such as the ecoTouch required to release prints?	☐ Yes		Qty	
M&S (Maintenance & Support)				
Indicate the M&S term required for this end user (1 to 5 years of support -1 year is mandatory):		☐ 1 year (mandatory) ☐ 2 years ☐ 3 years ☐ 4 years ☐ 5 years		
Question		Requirements	Notes	
Who will complete the software installation and configuration?		☐ Customer☐ Professional Services☐ Reseller		



Higher Education (Skip this section if this is a non-education opportunity)

Question	Requirements	Notes
Does the institution require integration with a Campus Card Billing System?	☐ Yes ☐ No ☐ Existing	If existing or Yes, please state the name of billing software:
Does the institution require a payment gateway to a cloud-based credit card payment processing service such as Pay Pal or Authorize.net?	☐ Yes ☐ No ☐ Existing	If existing or Yes, please state the name of the software:
Does the institution require a vending solution for the library such as a Pay Station or PaperCut Value Loader?	☐ Yes☐ No☐ If yes, please describe needs:	

<u>Legal, Accounting or Architecture Firms using "Charge Back" Scenarios</u> (Skip this if Education or Commercial opportunity)

PaperCut App Server Information		
Does the Customer require the need to export billing data into a Practice Management Billing System??	☐ Yes ☐ No	If existing or Yes, please state the name of the software:
	☐ Existing	

Program and Notes

Question	Requirements	Notes		
Available Programs	☐ SMB Bundle☐ Competitive Software*☐ Embedded Exchange**			
* Proof must be supplied in order to qualify for these discounts. A screen shot of competitive software must be attached to this form at time of request. ** For embedded exchange, provide brand and quantity of MFD being replaced.				
Notes:				